



# VIRGINIA ASSOCIATION FOR HOME CARE AND HOSPICE

Advocacy. Education. Guidance.

In partnership with The Association for Home & Hospice Care of North Carolina



## Progress Through People: Planning for and Managing Times of Transition

*Webinar*

March 19, 2019 | 3:00-4:00pm EST

Recording included via link and available for 30 days

**Talent is your organization's most valuable asset. When key team members leave the organization or agencies re-organize, the changes can dramatically affect overall performance. The key to addressing such challenges is to plan ahead for workforce transitions by constantly cultivating talent throughout the ranks in home health, hospice and private duty care.**

Presenters will detail the industry's expected "talent crisis," including factors such as:

- Rapid growth
- Unexpected vacancies
- Changing market dynamics
- Agency integration

Participants will learn key strategies and the importance of:

- Succession planning
- Options for addressing a vacancy
- Managing organizational growth
- Retention strategies for success

**Presenters:** *Eric Scharber*, Principal, Simione Healthcare Consultants and Exact Recruiting, a Simione talent solution  
*Wayne Regan*, Director, Interim Management Services, Simione Healthcare Consultants



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**Convenience:** Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

**Confirmation:** Prior to the webinar, a GoToWebinar link will be e-mailed to you. You will need to register through this link to attend the webinar. You will be sent a confirmation which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

**Registration Fee:** Registration fees are based on one phone/webinar connection; multiple site participation for your agency will require a separate registration fee for each connection. Please note: if your agency has sent in 1 registration but 3 people from your agency register through the GTW link, your agency will be invoiced for the 2 additional registrations. Following each webinar, you will receive a recording via link and it will be available 30 days following the webinar.

**Registration Fees:** Members: 149.00 Non- Members: 219.00

**Cancellation Policy:** There are NO cancellations. Your registration indicates your commitment to participate

### Registration:

Agency Name: \_\_\_\_\_

Agency Address \_\_\_\_\_ City, State, Zip: \_\_\_\_\_

Attendee Name: \_\_\_\_\_

Attendee Email: \_\_\_\_\_ Alternate Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Payment:** \$ \_\_\_\_\_  Check payable to VAHC is enclosed.  Charge my:    

Credit Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_ Security code \_\_\_\_\_

Name (as it appears on card) \_\_\_\_\_

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Signature (required) \_\_\_\_\_

Email Address (for Credit card receipt): \_\_\_\_\_

### Mail, fax or e-mail form to:

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804-285-8636 fax 804-288-3303 dblom@vahc.org  
Please contact us with any questions